U.S.-Egypt Policy Leaders Forum 2025

"Driving Economic Reform and Advancing the U.S.-Egypt Investment & Trade Relationship"

High-Level Ministerial Panel May 25, 2025



وزارة التخطيط والتنمية الاقتصادية والتـعــــاون الـــــدولـــــي Ministry of Planning, Economic Development & International



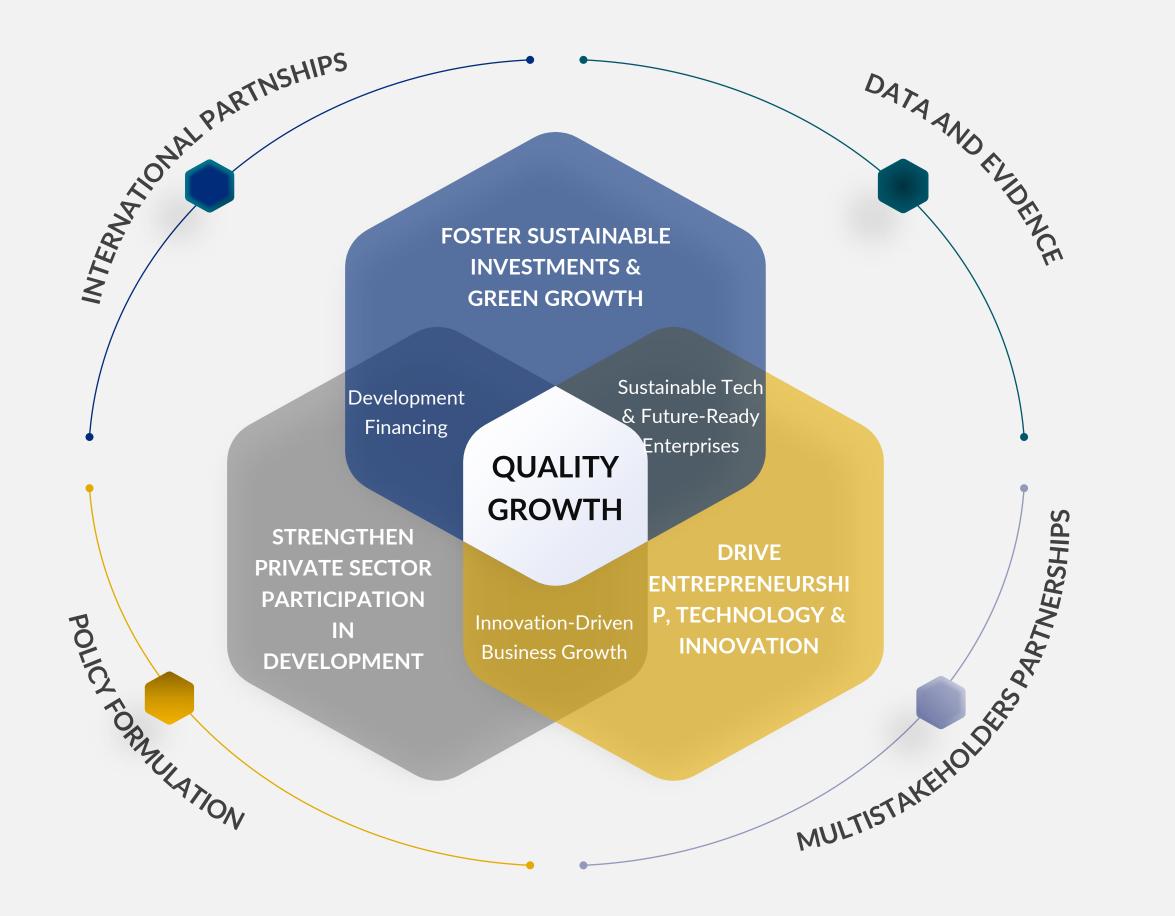




Egypt's Economy - Emerging Patterns & Prospects: Advancing Resilience, Competitiveness, and Global Integration



The Private Sector: Key Engine for Quality Growth



Egypt offers the only diversified economy in the region...



(Agri, Manufacturing, ICT)

base

Broad Industrial



Workforce with skillable talent

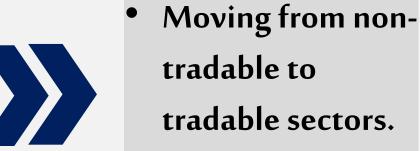


Robust infrastructure



Rising Entrepreneurship in digital economy

(Fintech, E-commerce and digital services)



 Boosting exports, productivity and value-added.

On regional integration, we have precedents such as the East Med Gas Hub.

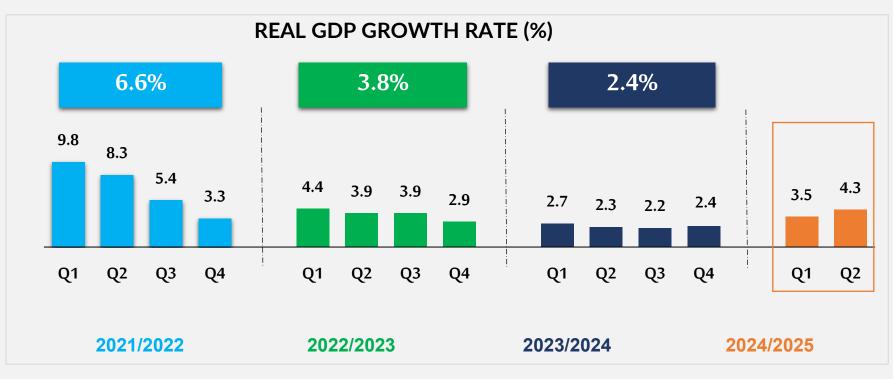
Now, we are positioning ourselves as a

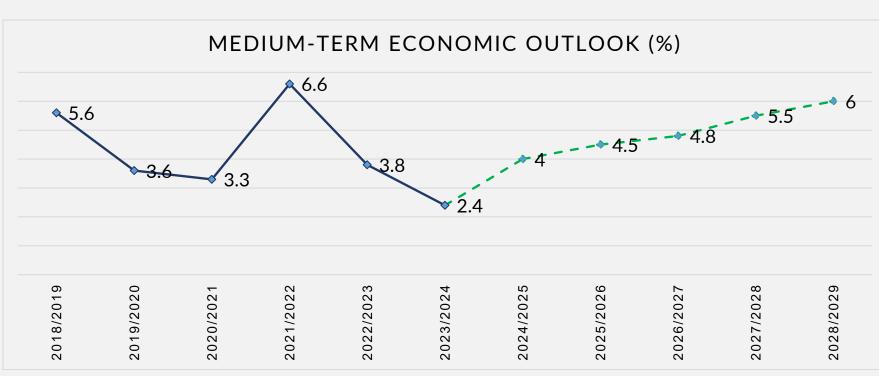
- Green Energy Hub,
- Seasonal Food Hub, and a
- Strategic Trade and Logistics Hub.

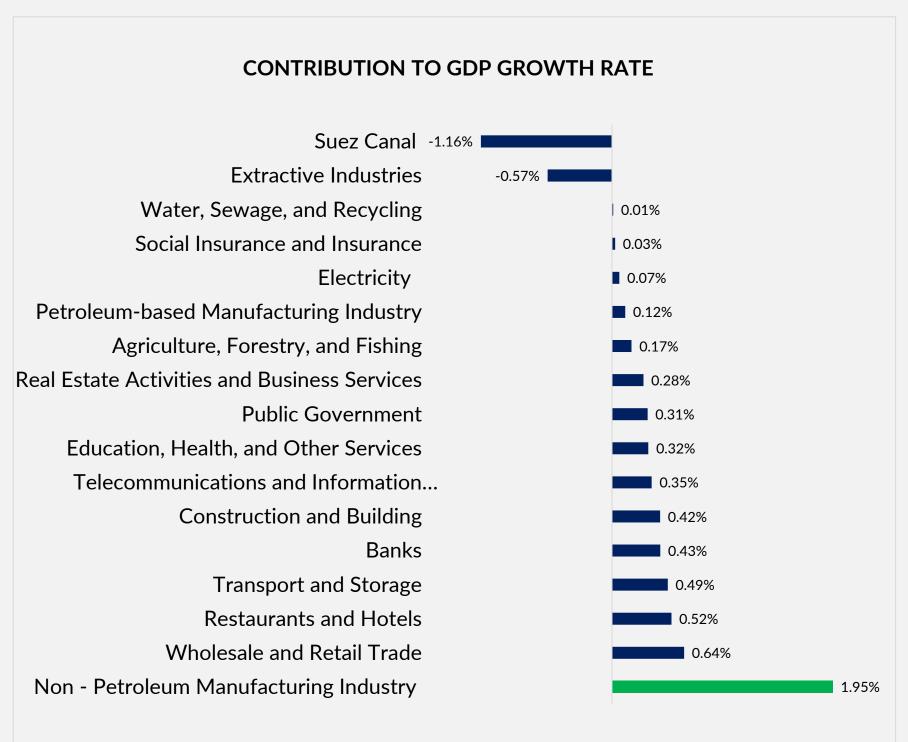
Macroeconomic Stability: Looking Beyond the Numbers



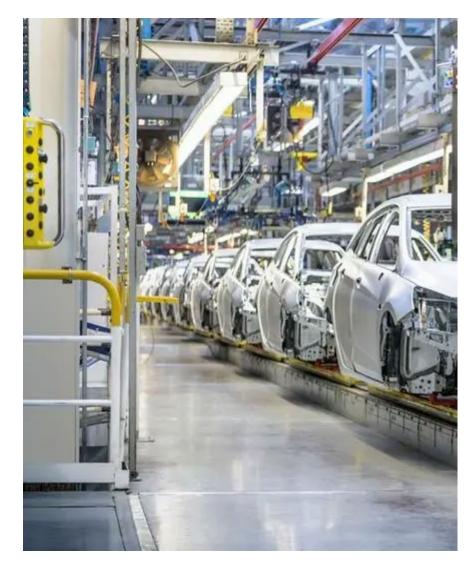
Improving real sector activity momentum in Q2 FY 2024/2025 and it is expected to keep momentum driven by private investments as the economy moves from non-tradable to tradable sectors on the back of continuous structural reforms and macroeconomic stability





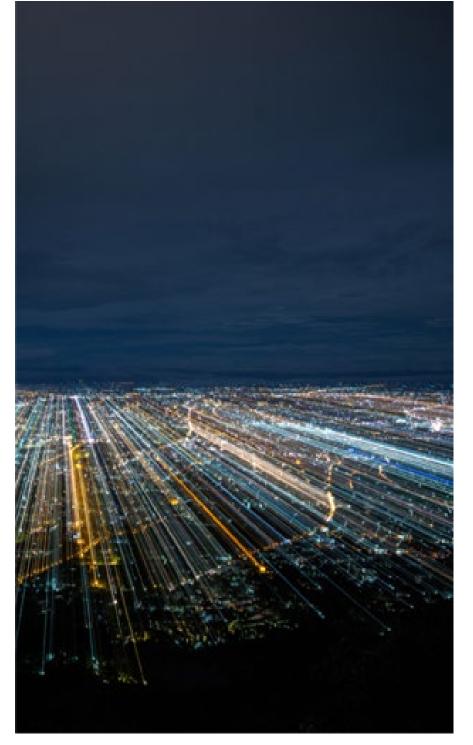


Non-petroleum manufacturing (17.7%)





Tourism (18%)



Transportation & Storage (9.4%)





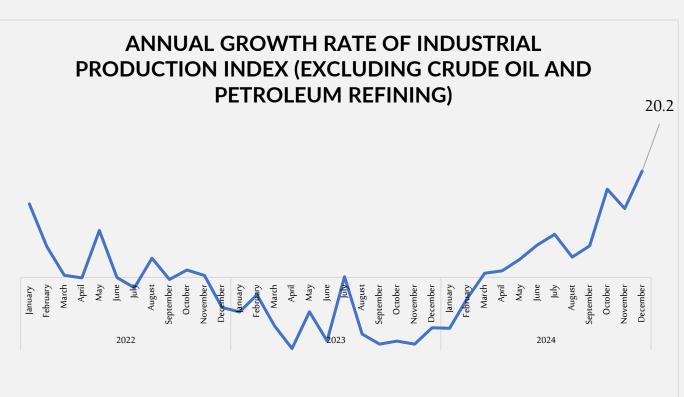
ICT (10.4%)

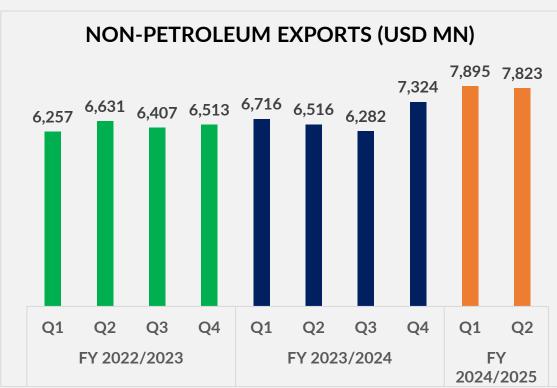


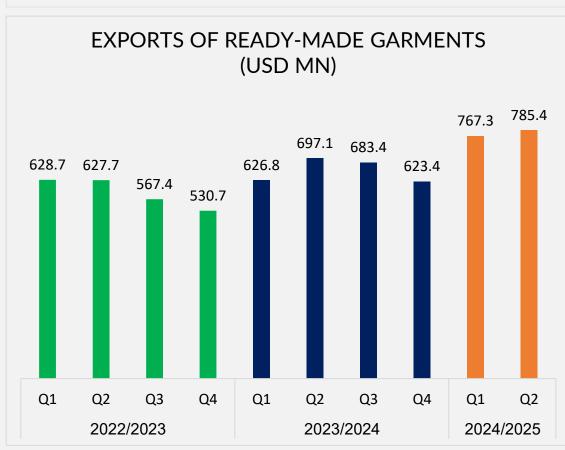
Top Performing Sectors

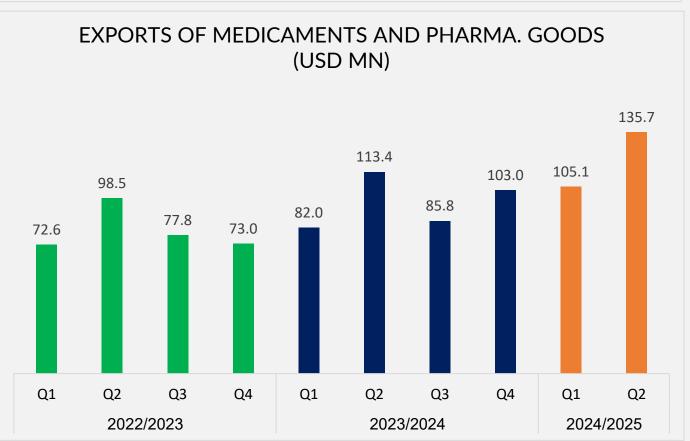
Positive growth rate in Non Petroleum Manufacturing activities for 3 consecutive quarters





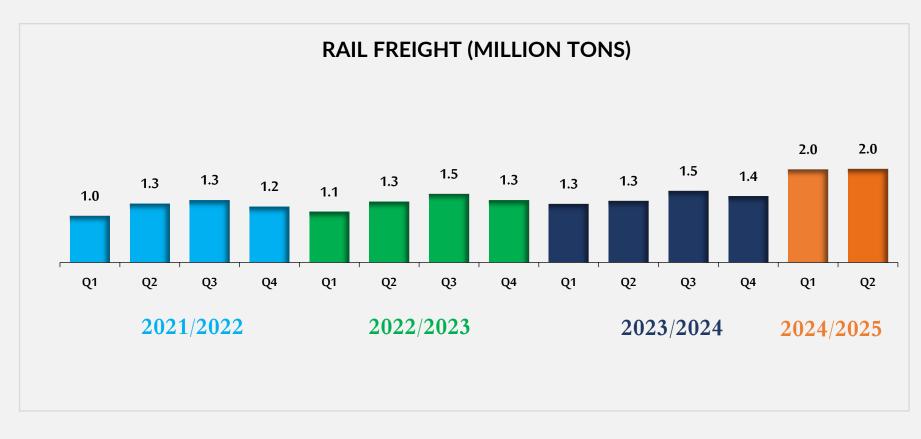


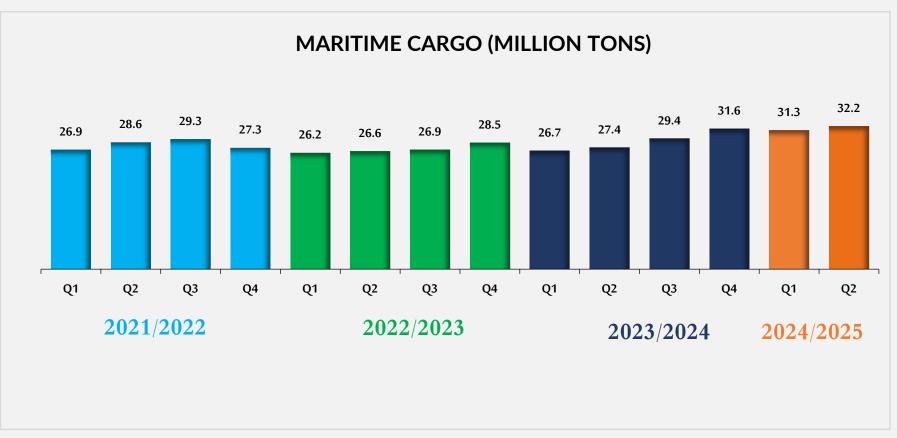






Export Momentum: Cargo Volumes Drive Transport Growth Recording 9.4%



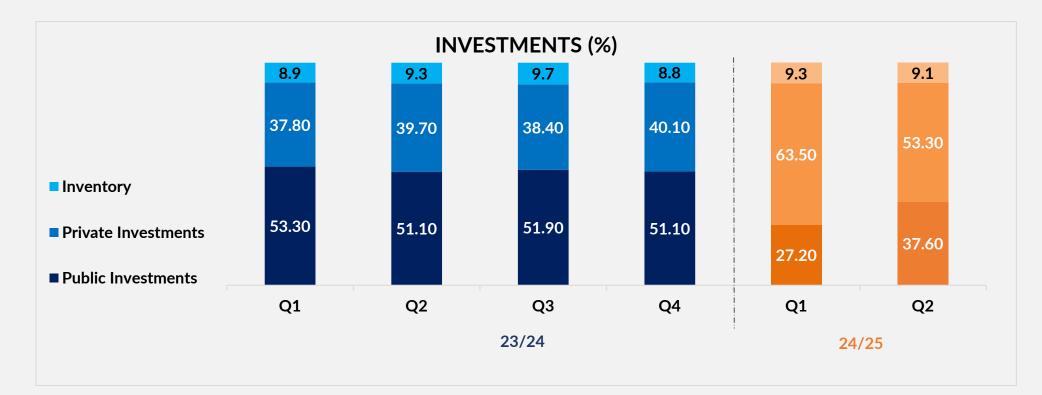


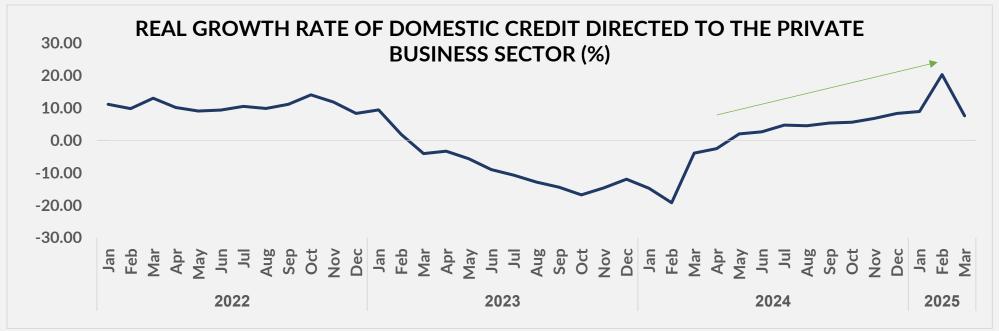
Source: CAPMAS and CBE

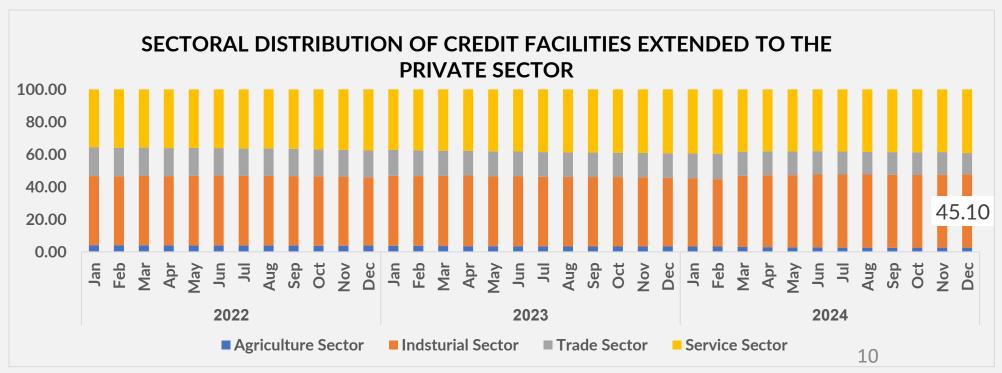
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Retrenchment in Public investment to crowd in private investment

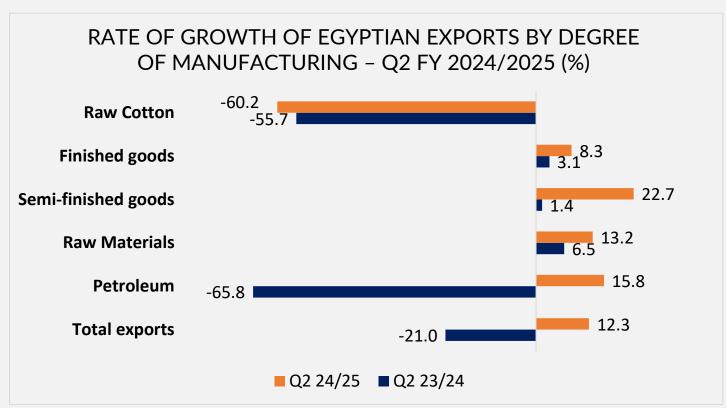
- **35.4%** growth in private investments in Q2, representing 53.3% of total investments, raising their share to **63.6%** in the first half of the FY.
- **25.7%** decline in public investments during Q2.
- **7.6%** growth in real domestic credit to the private sector, compared to -3.93% in March 2024.
- 45% share of Industrial sector in credit facilities to private sector.

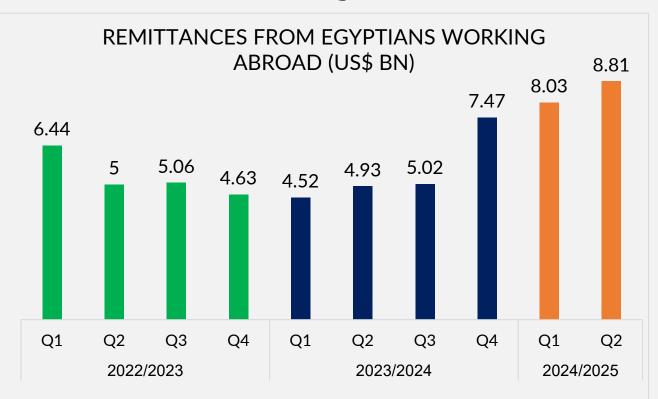




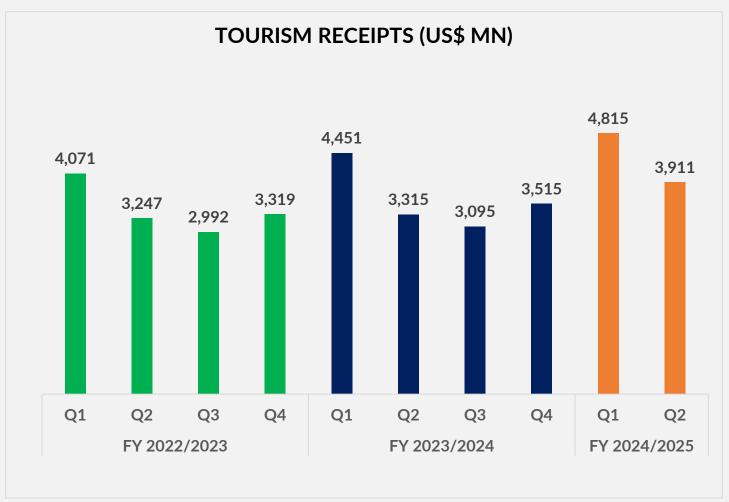


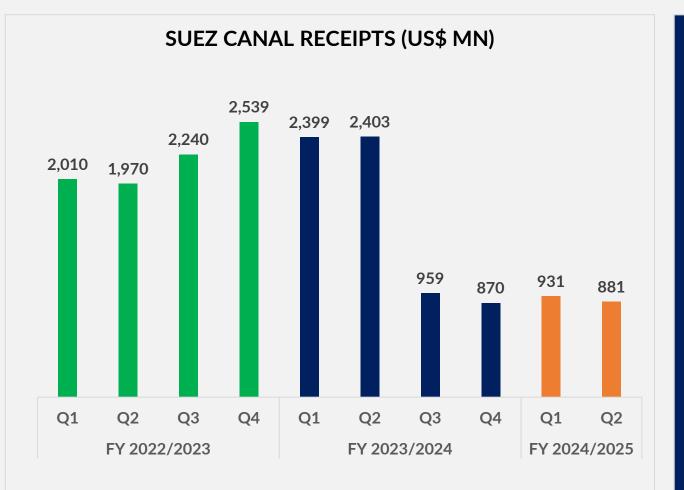
External Sector Dynamics





Workers' remittances continued to improve, benefiting mainly from sustaining a flexible exchange rate regime

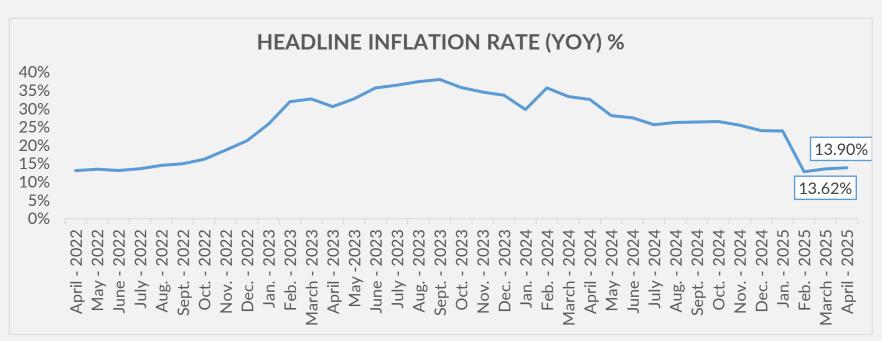


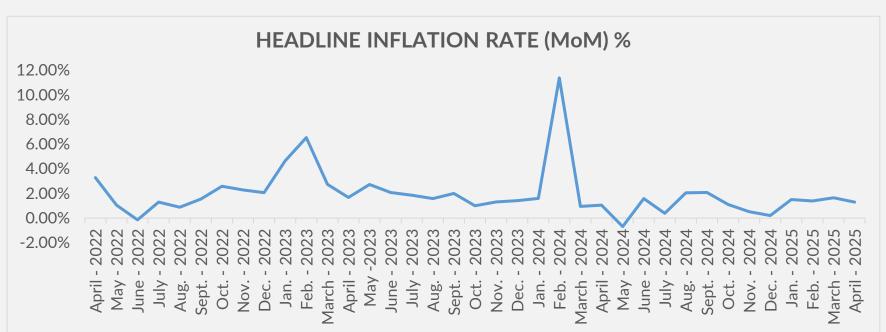


The services balance surplus contracted by 20% in the second quarter of FY 2024/2025, primarily due to a sharp decline of 63.4% in Suez Canal revenues. However, tourism revenues registered an 18% increase compared to the same quarter of the previous fiscal year.

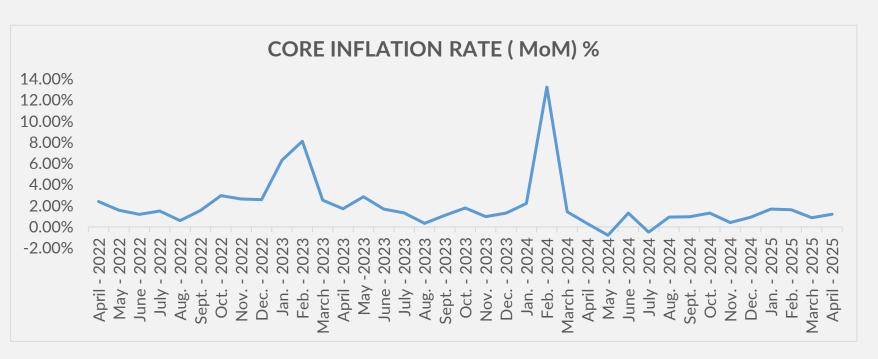
Source: CBE

Inflation is on a Downward Trend









Unleashing Potential Underpinned by Structural Reforms



Macroeconomic Stability

Fiscal consolidation

- increase primary surplus as a %of GDP
- slow down government infrastructure spending

Mobilize domestic revenues

- rationalize tax exemptions
- divestiture proceeds

Enhance financial transparency of SOEs



Price Stability

Fiscal buffers

Governance of Public Investments

Public debt ceiling to crowd in private investments

rate system

(\$)

ф Ф increase availability of FX

Flexible exchange

- eliminate unmet demand
- rebuild official reserves
- increase resilience to external shocks

Inflation targeting

Predictable fiscal and monetary policies



Structural Reforms

Pillar 1

Building Macroeconomic Resilience & Stability

- Unified Finance Law, and program-based budgeting.
- Planning law, and evaluation criteria for eligible projects.
- Debt management
- Social protection



Macro-fiscal resilience

Diversified and Competitive economy



Pillar 2

Enhancing Competitiveness and Improving Business Environment

- Investment reforms
- Tax reforms
- Trade simplification and facilitation
- Value-added growth strategies

Pillar 3

Supporting diversification and the green transition

- Transition to clean energy
- Carbon markets
- Private sector engagement in water sector

Stability Enables Reforms, And Reforms Reinforce Stability -Fueling Economic Development

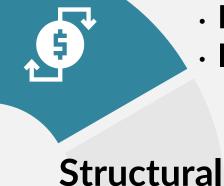
- Human Development
- Industrial Development
- Infrastructure
- Jobs & private-led growth
- Technology and Innovation
- Entrepreneurship
- Green investments
- Economic productivity



Macroeconomic Stability

Economic Development

- Predictable fiscal and monetary policies
- Governance of public investments
- · Fiscal consolidation
- Mobilization of domestic revenues
- Flexible exchange rate system
- Inflation targeting



reforms



- Pillar 1: Building Macroeconomic Resilience & Stability
- Pillar 2: Enhancing Competitiveness and Improving Business Environment
- Pillar 3: Supporting the green transition

Framework for Sustainability and Financing for Economic Development

Economic Development

Human Development

Jobs and Growth

Infrastructure

Industrial Development

FDI Strategy

Enabling Business environment

Economic empowerment of women

Entrepreneurship

Industrial development and trade strategy

SMEs

Tradable sectors for economic growth

Technology

Green investments

Private investments



Economic Diplomacy for Financing for Development

Public investments



Concessional financing and technical assistance

Macroeconomic Stability and Structural Reforms

Financing for Economic Development: Concessional Finance as a Catalyst for Private Sector Engagement



Concessional Finance for the Private Sector since 2020

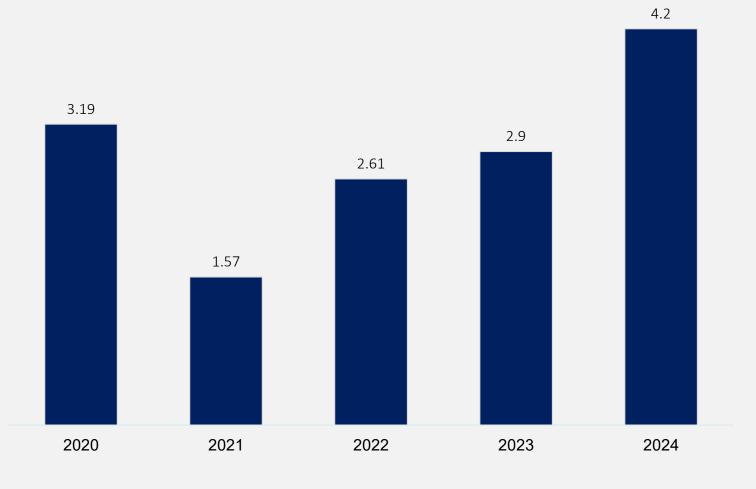
ANNUAL GROWTH IN PRIVATE SECTOR DEVELOPMENT **FINANCING (IN BILLION USD)**

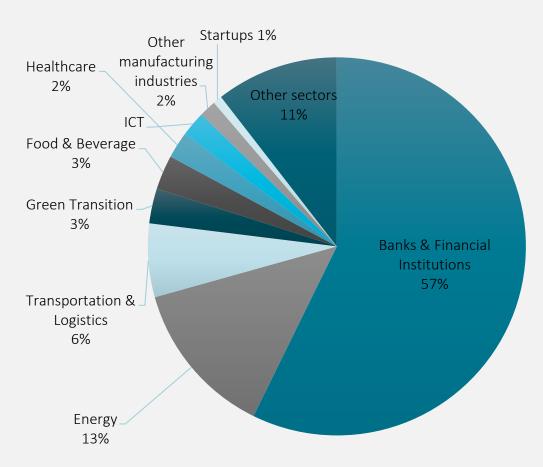
DISTRIBUTION OF PRIVATE SECTOR DEVELOPMENT FINANCING (SINCE 2020)

\$14.5 bn.

Since 2020

Total Development Finance Packages for the Private Sector from Multilateral and Bilateral Partners.

































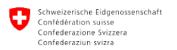




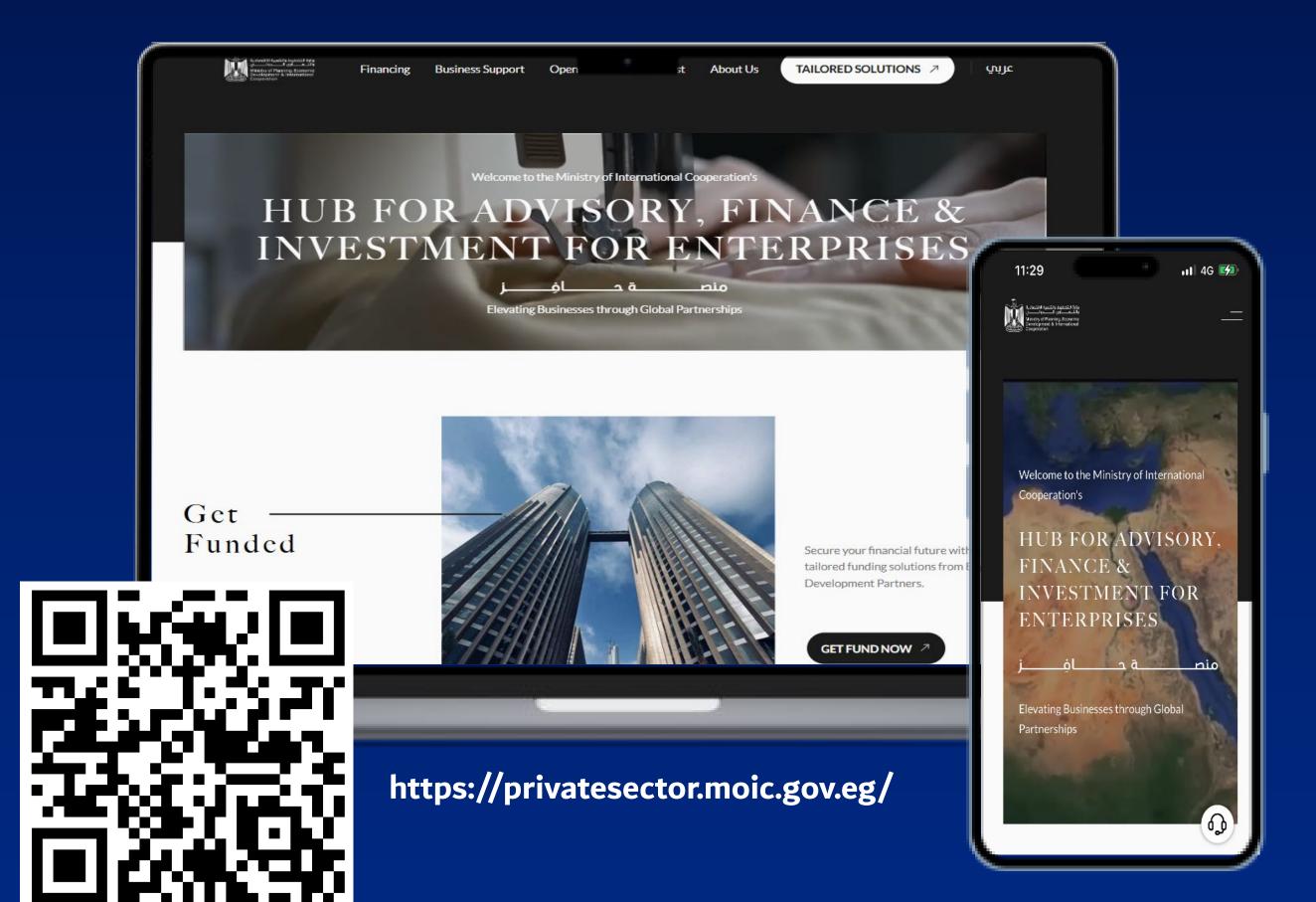




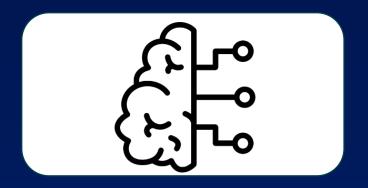




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User-Friendly Interface



Localized Content



Verified Information



Egypt: A Regional Hub for Green Energy



Bundling reforms, and strategically sequencing additional measures can lead to substantial reform gains, securing public buy-in and political acceptance



CREATING AN ENABLING ENVIRONMENT

- Legislative reforms
- Government Policies & Strategies
- Comprehensive and diversity of financing packages



INCREASING INVESTMENTS

- Private sector engaged in renewable energy projects
- Private and Foreign investments increased



INCREASING ELECTRICITY PRODUCTION

- Grid Rehabilitation and electricity transmission network enhancement
- Solar and wind energy production



PAVING THE WAY TO NEW MARKETS

- Opening new markets for green hydrogen production
- Investing in innovative technologies such as battery storage

Financial Measures and Instruments Diversification

Subsidy Reforms

Public-Private
Partnerships

Official Development Assistance (ODA)

Green Bonds

Debt swaps

Carbon Credits

22

Benban Solar Park











- The world's largest solar array.
- The project highlights the role of the private sector, where 32 companies from 12 countries participated in its implementation.



USD 2 BN

Estimated investments



200,000 tons

Reduction in GHG emissions a year, the equivalent of taking 400,000 cars off the road



10,000

Job opportunities



1,465 MW

to power hundreds of thousands of homes/businesses

100MW Green Hydrogen Plant for Green Ammonia Production & Export





Scatec ORASCOM



Fertiglobe















- · A 23-year off-take agreement, marking the first step in establishing Egypt as a green hydrogen hub
- A €30 million grant agreement was signed during the Hamburg Sustainability Conference.



USD 500 MN



100,000 tons

Reduction in GHG emissions a year



13,000 tons

Of green hydrogen produced annually which will be converted into 74,000 tons of ammonia produced from renewable energy



Green hydrohen plant at Ain Sokhna Port



Country Platforms for Climate Action





NWFE's Energy Pillar

1st Component

2nd Component

3rd Component

Decommissioning of 5 GW Fossil Fuel Plants

10GW Renewables Through Private Investments in the Amount of \$10 bn

Grid Strengthening



1.2 **GW**

Out of 5GW have been decommissioned

\$3.9 Billion For Wind & Solar Projects 4.2 **GW**



Allocated for Identified Grid Investments







































NWFE's Energy Pillar

Investing in Storage Systems















- During COP28, the Global Leadership Council associated with GEAPP, launched the BESS Consortium, with Egypt being one of the first mover countries in the initiative.
- Scatec signed with the government a project that aims to generate Solar PV of 1GW with 200-MWh Battery Energy Storage Solution (BESS) under the Build Own Operate Scheme.
- The duration of the off take agreement was set to 25 years, with a price of 2.3 cent/kw
- This will be the first deployment of BESS technology in Egypt on a utility-scale basis and will be the largest project with this capacity in the region.
 - Capacity: 1000 MW Solar + 200 Battery Energy Storage System (BESS)
 Investment cost: USD 600 million

 - Private Developer: SCATEC Norway

Our Partners

























































































Egypt: An International Trade and Logistics Hub



A Strategic Pivot....





Linking production hubs with major ports via road, maritime and railway networks



Dry ports and Logistics zones

22 dry ports and logistic zones were constructed including in 6th of October and the 10th of Ramadan City.



Digitization and Trade facilitation

- Streamlining customs clearance, Reducing logistical costs,
- Boosting exports.

Key measures include diversifying export markets, leveraging free trade agreements, and enhancing PPP to drive efficiency and expand international trade partnerships.



Momentum in Action

Egypt climbed to 54th place in the World Bank's Logistics Performance Inďex (LPI) 2023, a major leap from 91st.

Suez Canal Economic Zone (SCZone)













- The SCZone is at the center of the ongoing strategic realignment aimed at enhancing Egypt's connectivity, expanding its industrial footprint, improving the overall business environment, and facilitating Egypt's transition from a non-tradable to a tradable economy.
- It is adjacent to the Suez Canal, through which over 12% of global maritime trade passes, as well as 20% of the international container trade.









2 Airports



0% Customs

Outies & VAT **Customs**



Egypt's 1st Dry Port In 6th Of October City





- Egypt's first in-land dry port.
- Operated by a consortium comprising Elsewedy Electric and DB Schenker, in partnership with the General Authority for Land and Dry Ports.
- The project has been recognized for its excellence, receiving the IJ Global Transport Deal award from the EBRD.







720,000 TEUs Annual capacity

Advancing Economic Development in Egypt: Reforms for Growth, Jobs & Resilience

Macro-fiscal Resilience

- Public financial management
- Planning and governance of public investments
- National Structural Reform Program
- Green
- The INFF as a tool for mobilizing domestic and international resources to support sustainable development.

FDI

- FDI strategy
- Consistency with the national industrial development and trade and employment strategies.

Industry & Trade

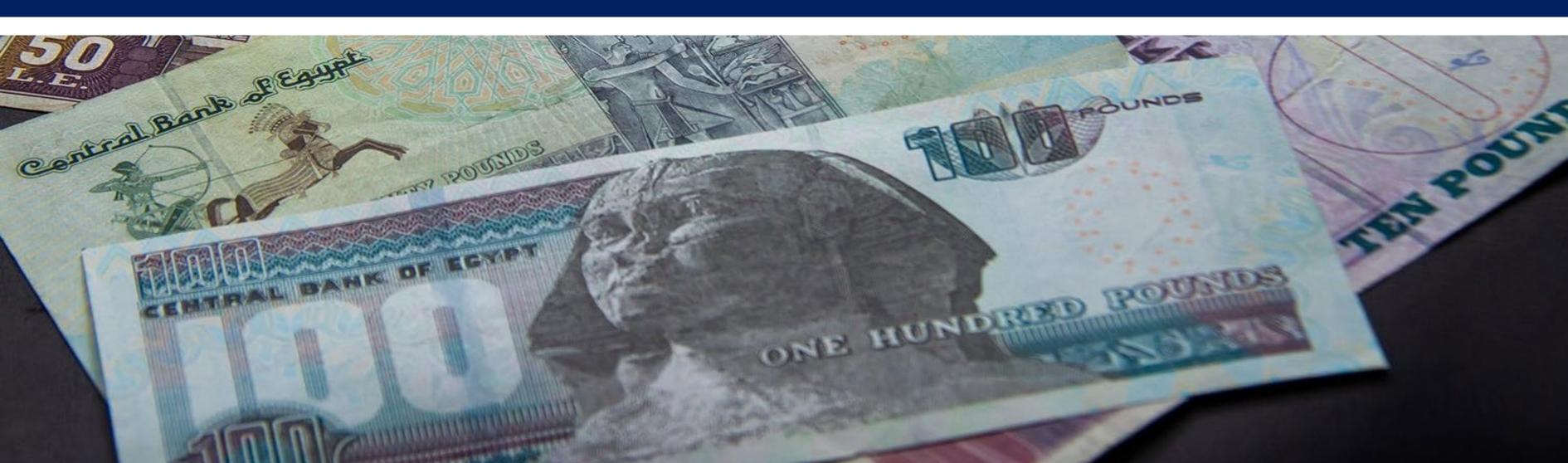
- The industrial development and trade strategy,
- Aligning industrial and investment policies to achieve sustainable economic development.
- These efforts are directly tied to labor market goals, as they are expected to create quality job opportunities.
- Opportunities with nontraditional partners

Workforce Readiness

- The National Employment Strategy
- Skills development through TVET, human capital, and gender equality.



Egypt's Fiscal Reform Trajectory: From Stabilization to Structural Transformation



MoF's Strategic Priorities



Balanced Fiscal Policy



Tax & Customs Reforms,
Simplifications & Building
Trust



Proactive & Sustainable

Debt Management

Pillar 1:

Balanced Fiscal Policy

I. Fiscal Policy

Balanced + Sustainable + Disciplined

Economic Growth

Revenue Mobilization

- Broadening tax base (38% y-o-y growth)
- Digitalization and Automation
- Simplification and Building trust

Expenditure Control & Prioritization

- EGP 1 trillion public investment cap
- 15% y-o-y cut in budget-funded investments
- Higher spending on cash transfers and human capital

Wider General Government (59 Economic Authorities Consolidation)

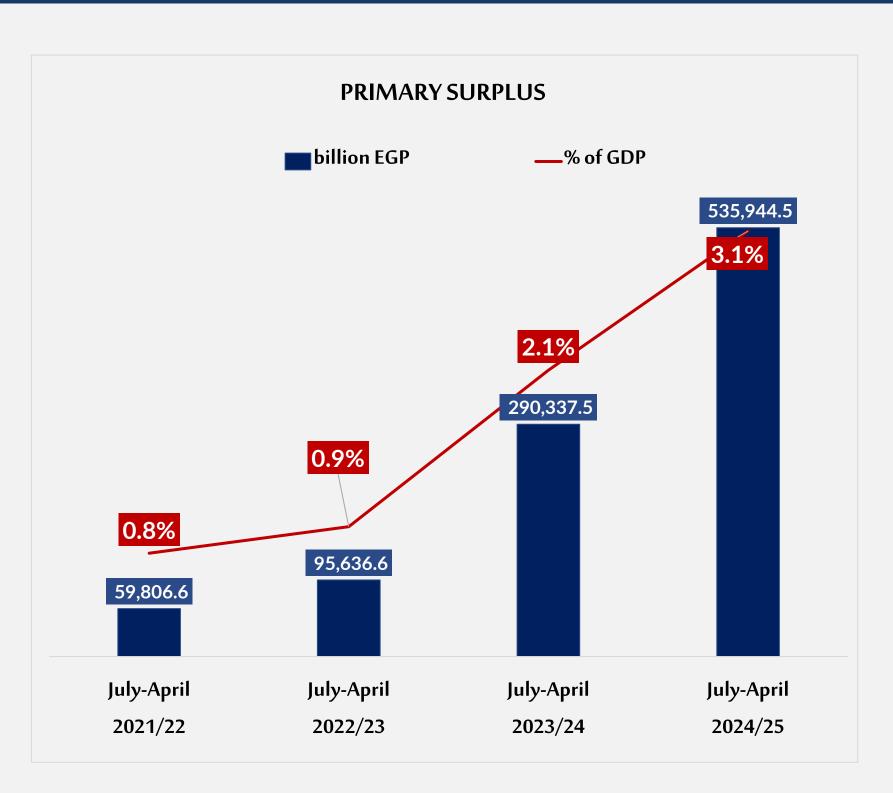
Medium-Term Budget Framework (MTBF):

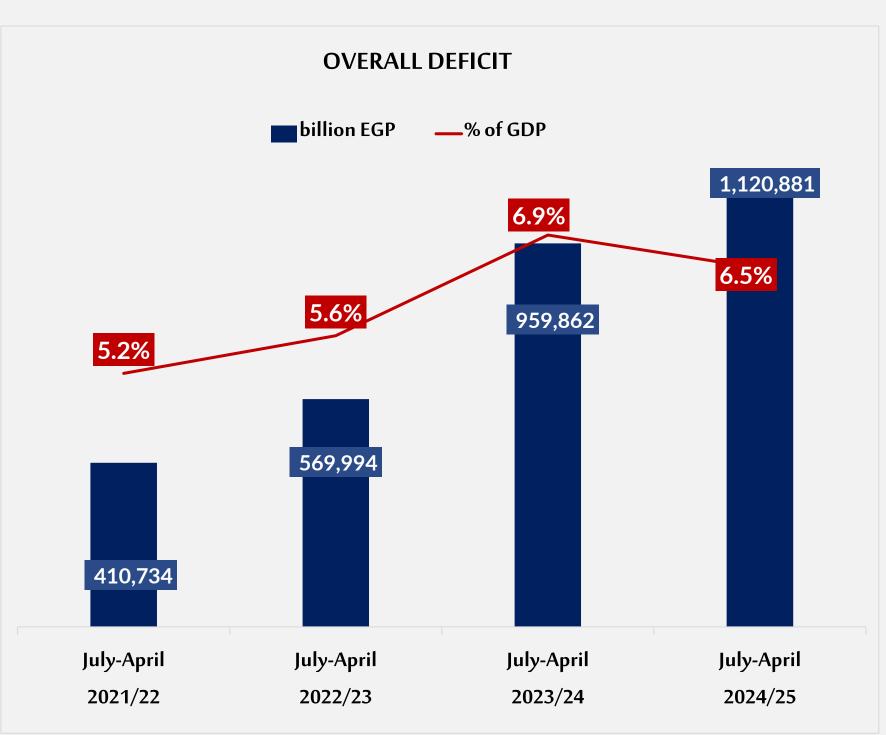
Reduce debt and overall deficit of the budget

Targets in FY2025/26

- 1% increase in Tax Revenue/GDP
- 4% of Primary Surplus/GDP

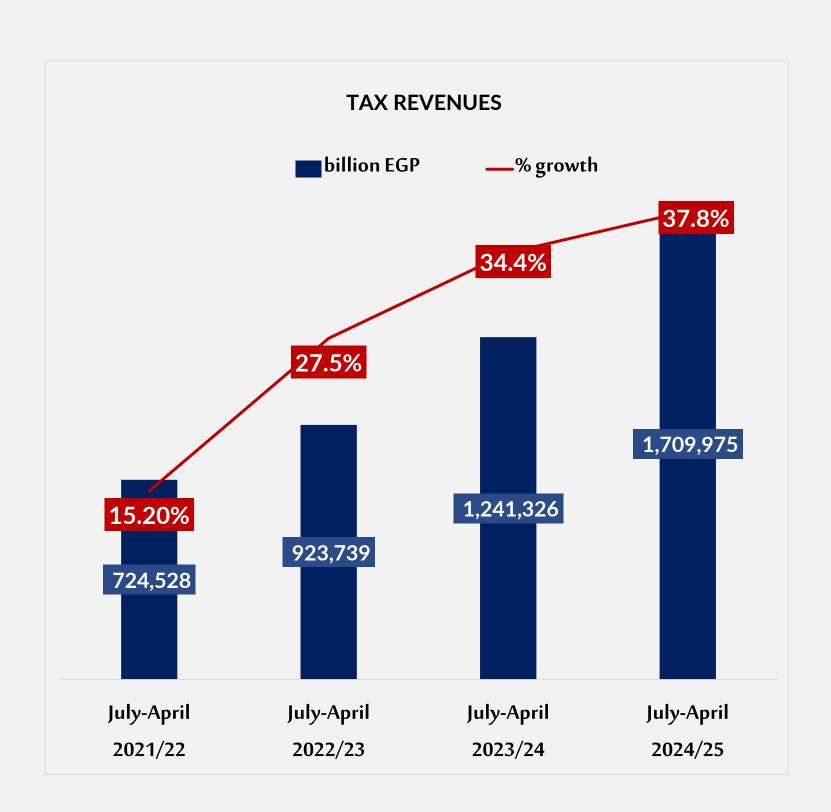
Substantial Primary Surplus and Maintaining Overall Deficit Levels

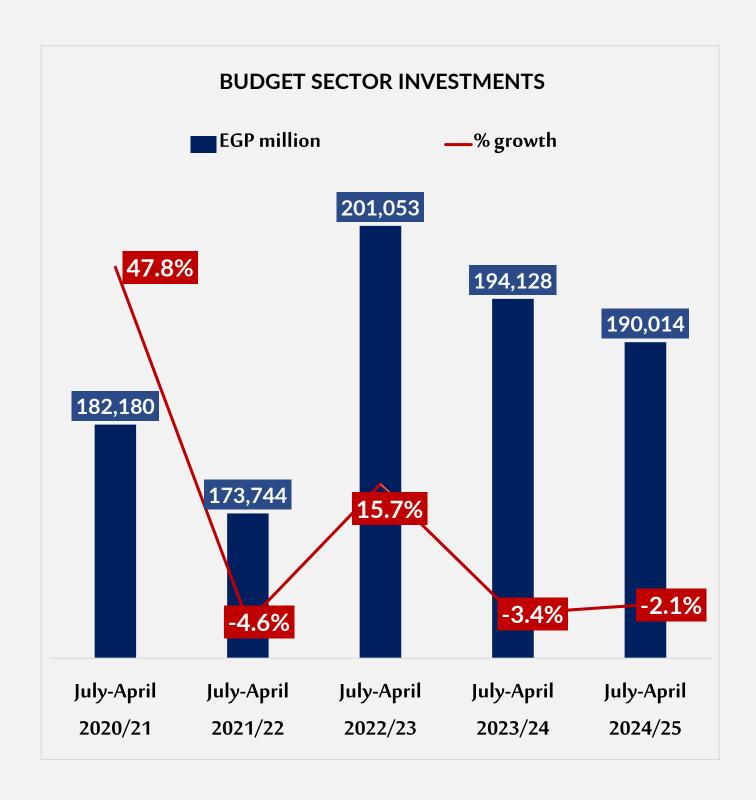




Source: Ministry of Finance- Egypt

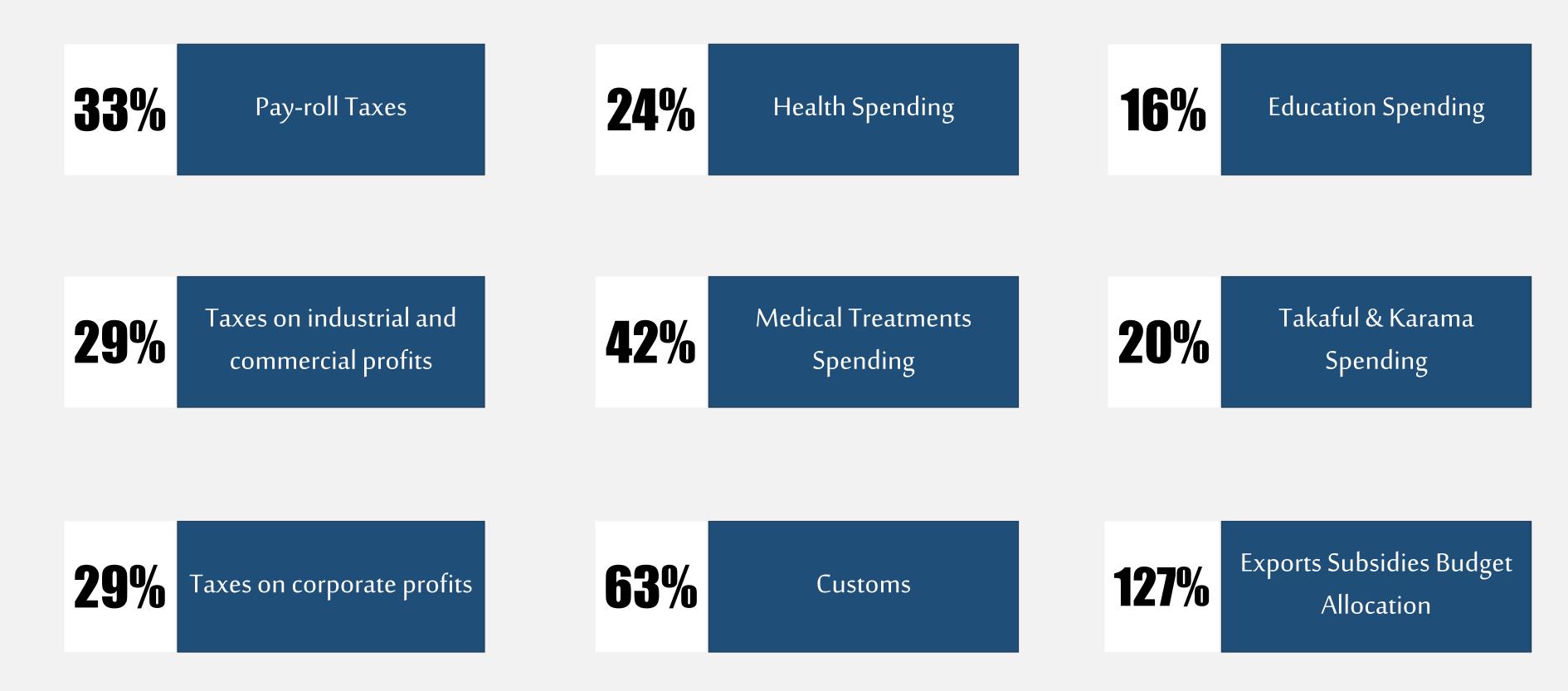
Strong Growth in Tax Revenues and Contained Budget Sector Investment Spending





Source: Ministry of Finance- Egypt

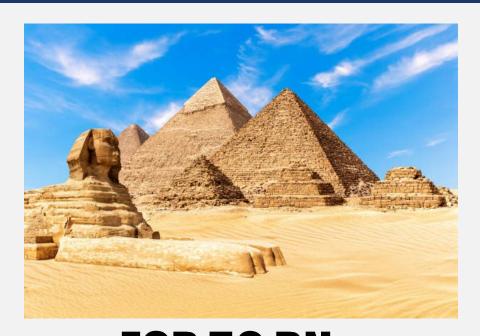
Budget Indicators & Performance (Growth Rates July-April 2024/2025)



Targeted, Well-Designed, & Measurable Fully-Funded Initiatives



EGP 120 BNInitiative to Support
Manufacturing & Agribusiness



EGP 50 BNTourism Sector Incentive Initiative



EGP 45 BNExport Subsidy Program +
Automated Settlement Platform



EGP 30 BNInitiative to Fund Expansions
(Equipment and Production Lines)



EGP 5 BNSupport for SMEs and Entrepreneurship

Pillar 2:

Tax & Customs Reforms, Simplifications & Building Trust

II. Tax & Customs Reforms | 49 measures

Tax reforms | 20 measures

- Creating a predictable, stable, and equitable tax system
- Promoting competitive neutrality
- Easing the burden on the business community
- Widening the tax base
- **Ending disputes**

Property Tax Reforms

- Simplified and Digitalized collection (mobile platform)
 Voluntarily ending disputes
 Easing the registration process

- Protecting tax payers' rights

Customs reforms | 29 measures

- Full automation and simplification (Electronic Shipment Bill)
- Significant reduction in customs clearance time and cost (White List Companies)
- Unified clearance procedures across all ports and customs zones





Pillar 3:

Proactive & Sustainable Debt Management

III. Egypt's Debt Management Strategy

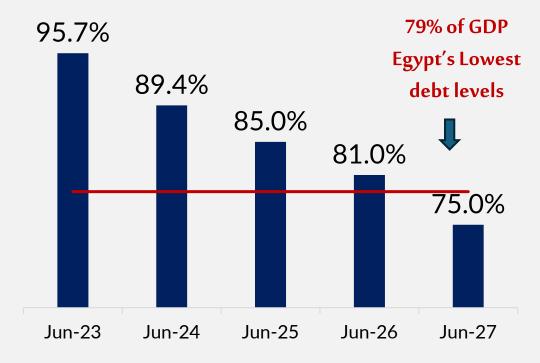
Reducing Gross Financing Needs through 3 main Strategies:

- Maintaining strong fiscal discipline
- Using proceeds from divesture and asset sales program to reduce debt
- Innovative financial instruments (debt swaps and debt for investments)

MTDS Targets

BUDGET SECTOR DEBT (% OF GDP)-**BASELINE**





Annual Reduction of External Debt



ATM Target

3.5 **Syears**



MTDS Policies & Instruments (Diversification across Markets, Instruments and Investor base)

- Minimizing Roll-over risk
- * Introducing new LCY Products, to reduce investor base concentration (Retail, Sukkuk, Social..)
- Diversifying of External Issuances_and tapping new markets (Conventional, Labeled & Sukuk Issuance)
- Reducing External Debt Burden, by increasing concessional financing and guaranteed issuances
- Enhancing ALM and utilizing Debt Swaps to narrow financing gaps

IMF Reform Program- Going Strong



- 3rd and 4th reviews approved during the current fiscal year
- USD 2.4 bn disbursed, in addition to USD 1.3 bn in RSF
- 5th review is undergoing with main pillars already reviewed and agreed



Investment and Trade: Egypt's Reform Agenda



Egypt's Transition Period

Significant reforms and investments to build a sustainable economy

Monetary Policy

Fiscal Policy

Trade policy

Role of the State

A New Narrative:

- 1. Uphold transparency and provide clear, consistent policies for all stakeholders.
- 2. Clear monetary policy framework aimed at controlling inflation (market-based).
- 3. A competitive investment climate by improving legislation, simplifying procedures, and removing obstacles.
- 4. Empower the private sector as the economy's main driver, with the government as a supportive regulator.
- 5. Alleviate non-tax financial and procedural burdens across project phases.

Double the size of the economy

Core Principles:

- Alleviating the financial burden on businesses.
- Reducing the effective tax rate and restructuring all fees.

Unified Collection Authorities

Reassessing the effective tax rate and fee structures

Aimed at

01.

Governing and regulating fees and service charges

02.

Reducing all non-tax financial burdens

03.

Re-adjusting the effective tax rate

04.

Unifying collection entities



For the first time, we are conducting a comprehensive inventory of all fees and financial charges imposed on investors

Phase One: Reconsidering the key non-tax financial burdens and obligations that are applied to all companies on a regular basis, starting with the following:

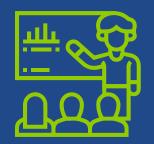


Social Solidarity Contribution

Current **Situation:** 2.5 per thousand of total annual revenues

Decision:

To calculate the contribution based on net profit instead of total revenues. Discussions are to finalize ongoing applicable rate with relevant authorities.



Training and **Qualification Fund**

Current

Situation: 1% of net profit after tax

- **Decision:** To reduce the rate to 0.25% of the minimum insurable wage.
 - Exempt companies that implement internal training programs for employees.
 - Cancel any retroactive application of the new rule

Phase Two:

ongoing

Key Objectives

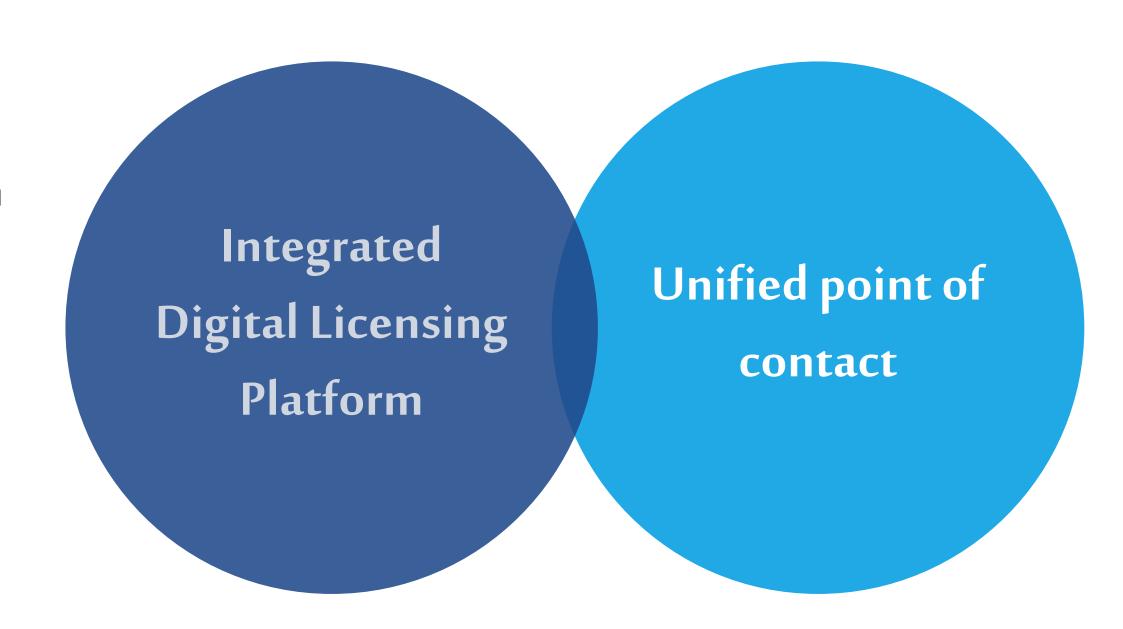
- 1. Comprehensive Mapping of Imposed Charges.
- 2. Restructuring and Regulating Fees.
- 3. Adopting supportive legislation for investors.

- 1. Strengthening the state's tax revenue.
- 2. Ensuring clarity regarding the rights and obligations of investors during the investment period.
- 3. Restructuring and reducing non-tax financial burdens.

Procedural Burdens

Core Principles:

- Reducing procedural burdens on investors
- Transitioning to a fully digital service and licensing framework



Procedural Burdens



Electronic Licensing Platform

The General Authority for Investment has launched an online platform that allows all investors to apply for the necessary licenses to operate their businesses through the following website:

https://tracklicence.gafi.gov.eg

Platform Objectives:

- Centralize the licensing process by providing a single point of contact for investors.
- Ensure full transparency by clearly outlining all procedures and fees in advance.
- Simplify and streamline licensing procedures, reducing obstacles faced by investors.
- Promote digital transformation by electronically linking all relevant entities, thus reducing bureaucracy and enhancing efficiency.
- Enable follow-up on pending applications exceeding the legally specified time frame (20 working days).
- E-Payment Enablement: Introducing electronic payment options for external entities to facilitate fee payments and enhance the overall user experience

Official Launch of the Platform - May 2025



389

Licensing services available

39

Licensing guides provided

42

Government entities authorized to issue licenses

115

Accredited authorized users with access permissions



Publication of certified and signed lists from authorities, detailing all services and fees to ensure full transparency and clarity for investors

Phase Two:

Economic Entities Platform



Digital services covering all stages of the business lifecycle from a single point, encompassing all economic activities



Implementation of the
"One License - One Fee"

principle



Minimizing paper-based transactions to the lowest possible level



A comprehensive and simplified list of services



Reengineering procedures for all activities and specialized licenses

- Procedures and policies establishing a supportive legislative and regulatory framework for the targeted system.
- A performance management and governance system across all participating government entities based on defined performance indicators.

Enhancing the Competitiveness of Egyptian Trade

75% reduction in procedures, time, and costs.

Protecting

Local Industry

(Trade Remedies

Mechanism)

Maximizing the benefits of trade agreements



Achieve Top 50 ranking in global trade indices within 3 years and Top 20 by 2030

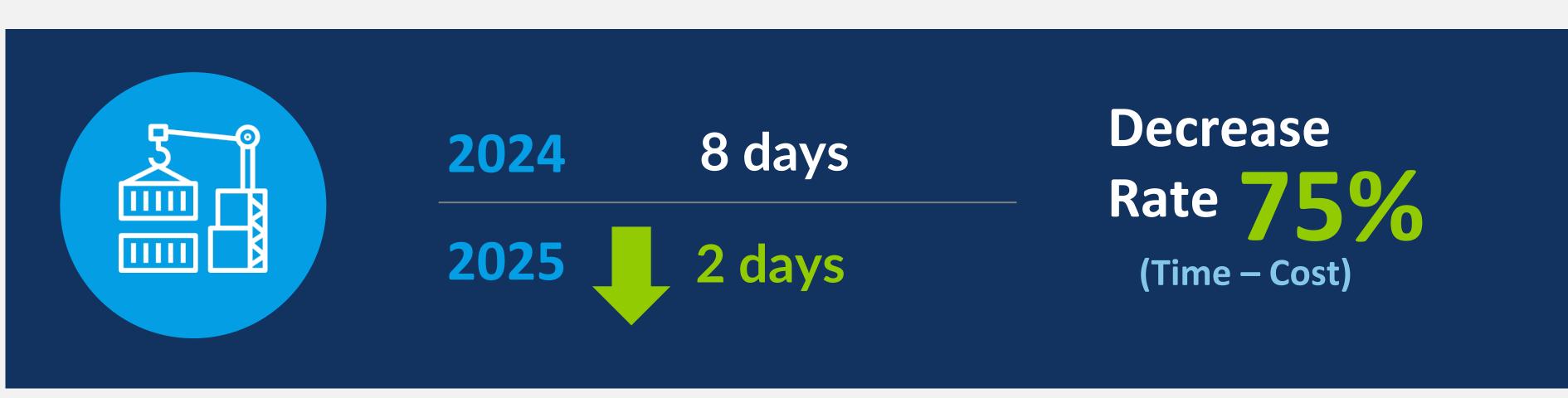


Increase exports to exceed

\$145 billion by 2030

Enhancing the Customs Clearance System

Procedural reforms to facilitate trade movement and reduce time and cost by 75% by the end of 2025, and reaching a clearance time of two days



Enhancing the Customs Clearance System

Phase 1: from 8 to 6 days



Done

- Working 7/7
- Doubling working hours (From 1968 to 4015 hours)
- Payment's solutions

From December 2024 to date

24 Additional Working Days,

(previously designated as holidays/weekends)

68,114
Procedures
Completed

Phase 2: from 6 to 2 days



Done

New 29 Reform Measures as:

- Risk Management System.
- Enhanced DocumentaryExamination
- Customs Duty Installment Plans
- Limited Liability for Corporate Representatives
- Establishment of Logistics Centers& Transit Trade Boost



In Progress

Legislative Amendments
To Streamline Foreign Trade
Process



Allowing Foreign Companies to Obtain Import Licenses



Revised Customs Valuation Procedures

Phase one:

Developing the Customs System and Enhancing Control Procedures on Exports and Imports with (29) Measures



Eliminating Non-Tarriff Barriers to Trade



01.

Eliminating the requirement for a Halal certificate for dairy products

02.

Reducing Halal certificate fees

(4)

03

Recognition of American standards for automotive parts

04.

Transparency in the importation of meat and poultry

05.

Eliminating discrimination between imported products and their local equivalents

06.

Facilitating express mail services

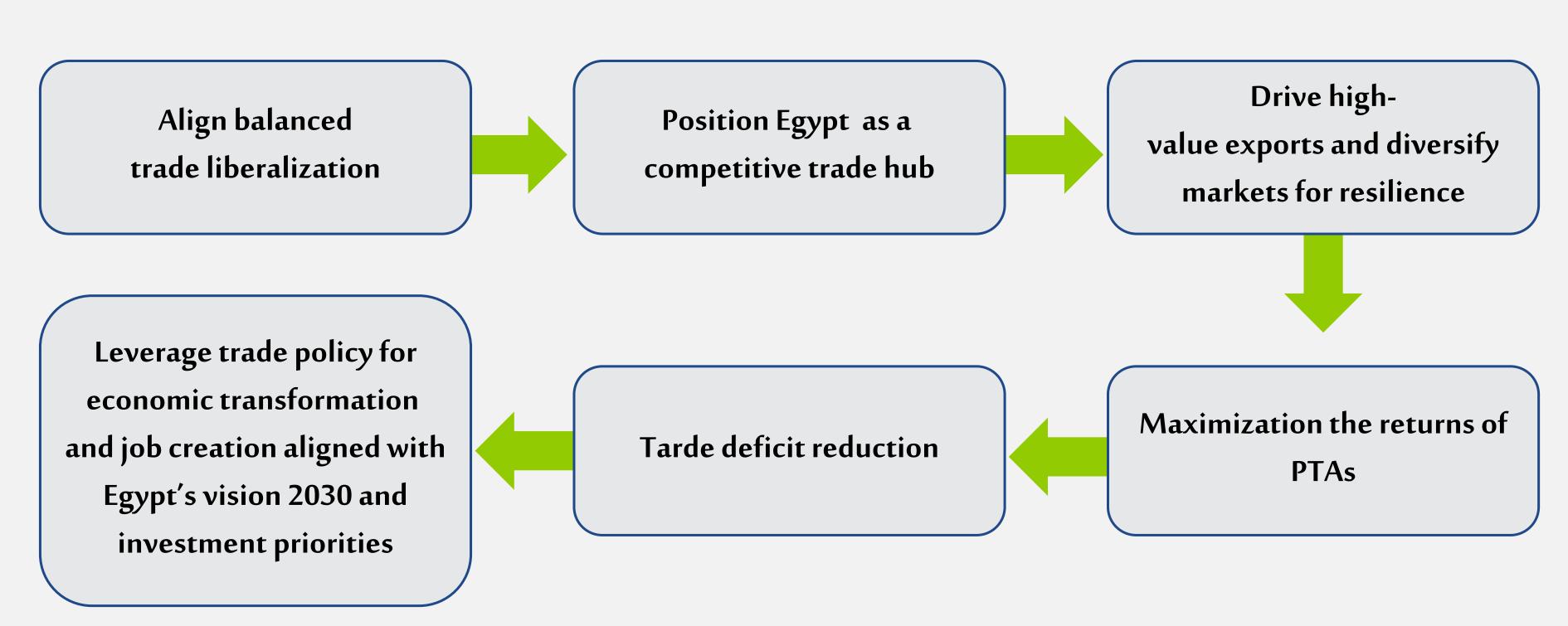
07.

Simplifying the procedures for registering and importing products under the supervision of the National Food Safety Authority

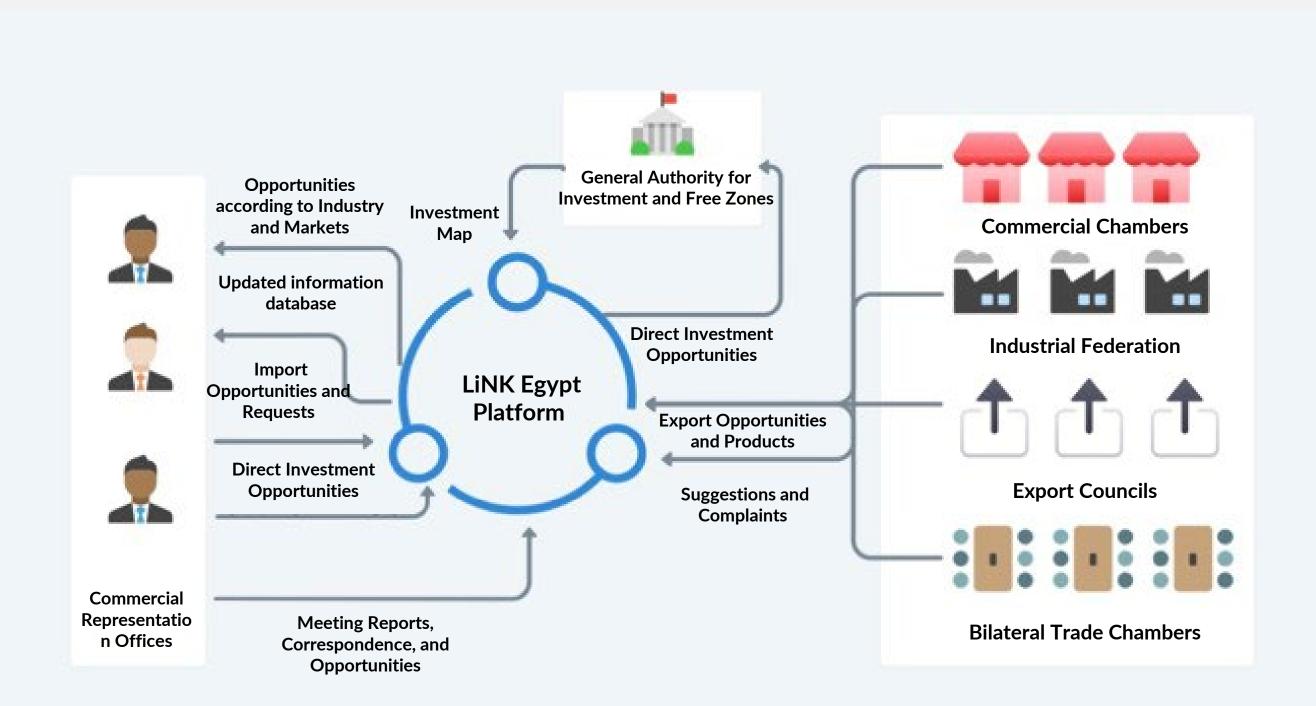
08.

Amending the customs tariff to exempt information technology products that were subjected to customs duties

Developing Egypt's Trade Policy



"The initial Vision for Egypt's Integrated Trade Platform"



The platform will be one of the basic elements for the success of the foreign trade development plan by enhancing the competitive capabilities of Egyptian products in global markets.

Role of the State in the Economy

Private Sector Leadership

70% by 2030

Empowering the Private Sector as the Main Economic Driver.

Shifting the state's role into Regulator, Organizer, and Arbiter.

Sovereign Wealth Fund

Expanding the Sovereign Fund's

Portfolio to Reflect the Real Economic

Value.

- Value Creation
- Maximize the Return.
- Future Generation Fund

State Ownership policy document

Paving the way for expanded private-sector participation.

Eliminating various TAX and FEES exemptions for SOEs.

The Role of the Sovereign Fund



Restoring Confidence in Egyptian Trademarks

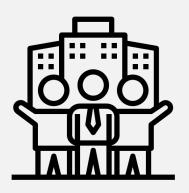
- Reviving national commercial trademarks.
- Building a strong identity, enhancing their competitiveness, and increasing their return.



National Investment Umbrella

A single national investment umbrella that includes:

- Egyptian Fund
- Future Generations Fund



Doubling Assets

Doubling the volume of assets and investments managed by the fund to reflect the true value of the Egyptian economy.

A Comprehensive strategy to enhance the role of the Sovereign Fund of Egypt and transfer a package of state-owned assets to the fund, with the aim of maximizing the return on state assets and achieving tangible economic value.

EGYPT's

Competitive Advantages

Strategic Geographical Location



Located at the crossroads of continents, facilitating access to Europe, Middle East, Africa and Asia

Nearshoring Hub



A crucial hub in regional and global efficient supply chains

Young and skilled Workforce



Over 31 million skilled worker, highly competitive wages

Developed Infrastructure



Railway network length

Commercial Ports

Airport Infrastructure Index

Diverse Trade Agreements



Free trade agreements with over 70 Countries facilitating trade

Large Consumer Market



Over **110** million consumers, presents a substantial and expanding domestic market

Diversified Economy

Various sectors contributing to GDP



Services 56.6%



Industry 14.5%



Agriculture

11.73%

Diverse Investment Schemes



- Free zones
- Technological Zones
- Investment Parks
- Special Economic Zones

Access to Markets I

Utilizing key trade agreements to access international markets with ~35% of global GDP

Diverse Trade Agreements



Coverage of Egypt's Trade Agreements



Covering ~35 % of global GDP and 3.3 Bn

Consumers

Source: General Authority for Investment and Free Zones (GAFI)

Egypt's Trade Agreements as

- Egypt-EU Association Agreement
- Egypt-EFTA Free Trade Agreement
- Pan-Arab FTA (PAFTA)
- Agadir Agreement
- Egypt-Turkey Free Trade Agreement
- Southern Common Market (MERCOSUR)
- Qualified Industrial Zones
- African Continental Free Trade Agreement (ACFTA)
- Common Markets for East and Southern Africa (COMESA)

Establishing a Dedicated Investment Unit for U.S. Investors: Facilitate and Accelerate U.S. Investment in Egypt & Address their Unique Needs

- **Unifying Investment Information:** Consolidate and streamline all relevant information, regulations, and procedures to provide a clear, centralized resource for U.S. stakeholders.
- Direct Sectoral Engagement: Enable regular, targeted engagement with U.S. counterparts—especially in priority sectors—to support tailored investment facilitation and follow-up. Led by the Minister of Investment and key ministries in coordination with the U.S. Ambassador, this initiative marks a strategic step toward deepening U.S.-Egypt economic ties and unlocking new investment opportunities.
- Resolving Investor Challenges: Proactively identify and remove obstacles faced by U.S. investors, ensuring a smoother and more transparent investment process.

Success Stories

Proud to share that we have numerous US companies that expand continuously in the Egyptian market including Apache, P&G, Amazon, Marswrigley, KraftHeinz, General Motors and Pfizer covering most of our mutual potential sectors.





































































وزارة التخطيط والتنمية الاقتصادية والتــعــــــاون الــــــدولـــــــي

Ministry of Planning, Economic Development & International Cooperation

Win-win proposition and partnership

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HAMBURG